

# Western Gardens Landscaping, Inc.



Happy Holidays

*"There are some people who want to hug you because it is Christmas, there are others who want to strangle you because it is Christmas"— Robert Lynd*

## HAPPY HOLIDAYS

BY JOHN LOWERY

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Happy Holidays to all our clients and prospective clients. This is a busy time of the year to take care of our family yet, some

of the little responsibilities to our communities are overlooked. There is rain on the way. We have already seen two consistent rain days here in San Diego, each with heavy downpours. We are currently cleaning all drainage and cement drain swales throughout all our properties. As you read this Newsletter we are installing new drainage on some of our older properties. During the last downpour we had calls of drains clogging up. It is important at this time of the year to remove all leaves and debris from or near the drains, not just on a weekly basis but especially right before the rain. All our Supervisors are checking the drains daily and/or instructing our on site crew members to do the same. If you see any drainage issue or concerns, please contact our Office.

Erosion and run off of soil is another concern at this time of year. All dirt or bare areas on any slope need to be planted immediately. It is never too late to plant in Southern California. If you have any erosion concerns, please contact us.

On November 30, 2007 it rained 2

inches or more throughout San Diego County. The day before, we turned off all the irrigation on all of our properties. On December 7, it rained  $\frac{3}{4}$  inch throughout San Diego County. The irrigation on all of our properties was turned off still on November 7 and is turned off as of today's date. The weather is cold and there is now frost throughout the I-15 corridor and San Diego County. Keep your irrigation off. If you have any irrigation concerns, please contact us. All of the communities managed by Western Gardens will continue to have the irrigation shut off until further notice. We are expecting our next rain within 10 days and it should be consistent throughout the next 3 months.

If you have not received your \$5,000 rebate for irrigation upgrades through the Smart Landscape Program with the San Diego County Water Authority, we need to act promptly. The program is over on March 22, 2008.

You may spend up to \$5,000 on any type of irrigation material. The San Diego County Water Authority Smart Landscape Program will send a rebate check to you up to \$5,000 on the amount of irrigation material you will spend to upgrade your irrigation system.

The San Diego County Water Authority believes the \$5,000 rebate will create an incentive for all residents of San Diego County to replace old irrigation heads, nozzles, pipe, valves, and especially irrigation controllers with the new ET 30% water saving controllers.

Spend \$5,000 in new irrigation materials and receive a check for \$5,000. It is a simple program.

Please e-mail our office if you are not yet involved in this program, there is \$5,000 waiting for you!

There is a lot of tree work being generated through our Office right now. If you are not trimming trees yet, or if you have any questionable trees that have not been addressed, please contact our Office.

Have a wonderful, safe and peaceful Holiday Season!

Sincerely,

John Lowery and all your crews at  
Western Gardens Landscaping, Inc.

## WESTERN GARDENS LANDSCAPING, INC.

4616 Pannonia Rd.  
Carlsbad, CA 92008

Phone: 760-720-1459  
Fax: 760-720-7211  
E-mail: john@westerngardens.net

*We don't just care about our customers, we love them.*

We are on the Web!  
At  
[www.westerngardens.net](http://www.westerngardens.net)



## About US



Hilton Del Mar, Del Mar, CA

Located in Beautiful Carlsbad, CA, Western Gardens offers some of the finest landscaping services available today. The objective is simple: specialize in landscape maintenance for Apartment Communities, Homeowner's Associations, and Commercial Properties located throughout San Diego County.

Our Staff knows the needs of curb appeal for flower beds, entries, office and models of your communities.

Our supervisor is on your property daily, meeting with the manager. Our personalized service is appreciated by all of our clients.

Our Managers and crews are highly trained in all phases of landscape maintenance including monthly fertilizing program, formal or natural pruning, water conservation, and irrigation, weeding, tree trimming, pesticides and gopher/rodent control.

## SUCCESS & YOUR ATTITUDE BY JOHN LOWERY



Why are some folks so successful, while other seem to just get by? Why do some see the glass half empty while others see the glass half full? To live is to dream, to die is to quit dreaming. If your living a life that is full of dullness, it's time you take life by the horns and start dreaming again. It's been said that dreams belong to the few who dare to make them come true.

I love it when I come up with a new idea and I share it with someone and they tell me - You can't do that. Most successful people tell you, that they had deaf ears when it came to OPO's (OTHER PEOPLES OPINIONS). I'm not talking about doctors, lawyers, or accountants, that's a very safe career path. I'm talking about the real successful - Bill Gates, Michael Dell, and Donald Trumps of the world. The guys who went out there with guts and came out with Glory. Yeah you might say they got lucky. Luck is always part of the game. But had they listened to their influences early on, they might never have gotten where they are today. And don't forget Donald Trump owed 10 billion to a 100 different banks just barely 10 years ago. If he had given up, where would he be today?

You have 2 choices in life when you wake up every day they are: Fear or Faith. If you want to be successful you have to choose faith, because life is full of opportunities and difficulties. Most obstacles that we face in life is in our heads. It's been said a million times that your attitude will determine your altitude and I firmly believe it.